# Leveraging Community Partnerships: Everybody Wins

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#### Objectives

- Discuss the current challenges clinical programs face in finding suitable placements for trainees
- Review an example of a grant-based academiccommunity partnership that provides benefits to both clinical agencies as well as students and faculty
- Consider how such a relationship might work for your institution and what first steps could help in creating such a partnership

#### The Challenge

- Clinical agencies face increasing demands in the current economic climate
- Decreased staffing and increased productivity expectations result in more and more agencies reducing the number of trainees they will accept for precepting, or closing their doors completely
- Given these challenges, NP training programs are constantly charged with finding creative ways to incentivize the clinical placement process for agencies and preceptors

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# The UC San Francisco-Elev8 Healthy Students & Families Grant

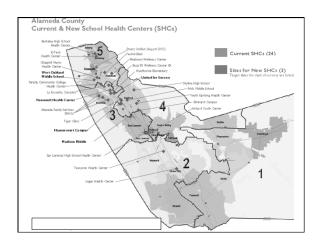
Awarded by Atlantic Philanthropies from 6/11-6/14 to work with Oakland Elev8 Middle School Project to:

improve the health and future lives of children promote healthy families from underserved urban communities

develop replicable health and education models for school-based care

Elements of partnership:

UCSF Schools of Nursing and Dentistry
Faculty and trainee participation in SBHC activities through
practice and service-learning opportunities



# UCSF-Community Partnership: Meeting the Needs of Both Sides

#### University

- Clinical training programs (eg Nursing, Dentistry) need community sites
  - Faculty practice
  - Student practicums
  - Student QI projects
- University mission to impact health in underserved communities

#### **Community Clinic**

- · Provision of Services
- · Marketing and Outreach
- · School Integration
- · Funding/Billing

# Provision of Services

Nurse practitioner faculty from UCSF staff 4 SBHCs at one half-day per week, year-round

Each faculty member precepts one NP student (PNP or FNP)

Additional clinical experiences are done throughout the year with groups of students, to support mass screenings

Sports PEs STI screening Oral health

#### Screening Campaign Examples

Oral health screenings & fluoride varnish application:

• 1300 visits - 3 sites - 4 days

"Get Yourself Tested" Campaign for teen STI and oral health screening - 1 site - 3 days

- 276 medical visits
- 169 dental visits

Sports Physicals for School Teams

• 45 visits – 1 site – 3 days

Mostly billable visits!!

#### Additional Learning Opportunities

- Students complete pre and post reflections for any experience at one of the school-based health centers
- Aim to collect data re: students' perceptions and experiences working with underserved youth in this unique setting
- Provides the student an opportunity to further process clinical experiences

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#### Assistance with Sustainability

- Mass screening/interventions maximize billing by precepting multiple students
- Dissemination of evidence-based guidelines and best practices (including maximizing billing) through faculty-led trainings involving various sponsor organizations
- Joint grant applications, or use of student projects to assist in grantwriting

### Marketing and Outreach



Faculty/trainees improve SBHC visibility through publication and presentation

- 2 posters presented
- 6 presentations at state and national conferences
- 2 publications

Collection/evaluation of data can be used to promote SBHCs and/or request funding

Student QI project used as lit review for grant application

#### School Integration

Utilization of students in classroom-based health education curricula

NP student leadership projects:

- Oral health resources and education
- Integration of SBHC into school support services teams
- Development of bilingual low cost physical activity resource list by zip code
- MDI access program for undocumented pts with asthma
- BMI measurements of entire school
- · Group obesity interventions

# Can this work for you?

Consider the community agencies in your area that might benefit from collaboration with your program

 Don't underestimate your geographical reach – distance experiences may work for a variety of students, and may provide more community partners who are available and interested

## Not everyone has grant funding

- Talk with the community organization to see what is feasible – ie providing reimbursement for faculty time (eg per diem salary)
- Plant the seeds so that when they are writing for grants, they include you